

USPS-FY20-41
FY 2020 International Market Dominant Billing Determinants

I. PREFACE

A. Purpose and Content

USPS-FY20-41 presents the FY 2020 Market Dominant International Billing Determinants, showing the volume and calculated revenue for each rate cell within a mail product.

USPS-FY20-41 also presents material responsive to Commission Rule 305021(l), which directs that the ACR filing include:

(l) For the Inbound Letter Post product, provide revenue, volume, attributable cost, and contribution data by Universal Postal Union country group and by shape for the preceding [sic] the fiscal year subject to review and each of the preceding four fiscal years.

B. Predecessor Document

FY 2019 International Market Dominant Billing Determinants, most recently filed as USPS-FY19-41. For the Inbound Letter Post product materials, PRC-LR-ACR2019-12 (September 18, 2020).

C. Methodology

The methodology used to assemble these billing determinants is generally consistent with that used in the past. Similar to last year, the billing determinants for International Special Services are included in USPS-FY20-4, in the subfolder with the rest of the Market Dominant Special Services.

For the Inbound Letter Post product materials, the methodology follows that of PRC-LR-ACR2019-12 (September 18, 2020), except that for FY 2020, the components of the product as defined in the MCS changed after the first quarter of the fiscal year. Consequently, data for FY 2020 are split into one column for Quarter 1, and another column for Quarters 2-4.

D. Input/Output

Inputs come from sources such as GBS Dispatch, PostalOne!, International Accounting Branch (IAB) weight, SIRVO-IODIS and ODIS-RPW. The data are from the same sources used in the Fiscal Year 2019 International Cost and Revenue Analysis Report.

II. ORGANIZATION

Billing determinants show the volume and calculated revenue for each rate cell within a mail product.

The zip file contains two subfolders. One folder includes one Excel file for the annual billing determinants, and one file for each set of quarterly billing determinants, for a total of five Excel files. The other folder includes an Excel file with the Inbound Letter Post product materials.